



Your guide to ship automation and navigation”, with this motto Praxis Automation Technology develops, produces and supply innovative Automation- and Navigation Systems for all types of seagoing vessels. Praxis Automation Technology was founded in 1965 and ever since we’re an international leading company in ship automation, navigation and hybrid propulsion. We’re looking to expand our sales team with a

Sales Engineer / Proposal Engineer

Your role in the team:

- Advising customers to come to the technically and commercially optimal solution for ship automation, navigation and hybrid propulsion systems
- Assessing and advising on contract requests, sales conditions and payment conditions
- Preparing and keeping track of outstanding quotations
- Acting as intermediary between the customer, project department, production and logistic departments
- Process incoming project orders and arrange the transfer of new project to the projects department
- Keeping commercial documentation such as price lists, quotation templates and reference lists up-to-date

The Team

As a sales engineer /proposal manager you are part of the sales team. Since you act as intermediary between the customer and operational departments you are in daily contact with colleagues of the project-, production-, logistics- and finance departments. You report to the commercial director.

Requirements

- Completed study on HBO level / Bachelor of Science
- Working experience in the field of shipbuilding, shipping, automation or electric installations
- Skilled in communicating in English (speaking and writing)
- A pro-active, self-starting attitude
- Being able to think from the perspective of the customer
- Service-minded and flexible
- Structured working approach

Our offer

- A very dynamic, flexible, international and informal working environment
- Being part of an innovative high-tech company
- A meaningful role in our organization
- Market conform salary
- Good fringe benefits

We’re looking forward to your application! Please send your CV and a brief motivation letter to jobs@praxis-automation.nl
Also, visit our: www.praxis-automation.nl